

Concept Development Final Presentation

Prepare a **5 min** (final)
presentation for Friday
09:00 (c.t.)

**include: User (Image), Need,
Approach=Video Link, Benefit
Per team 5+5mins (Team10->1)**

Email PDF slides till 08:45 to
hanna.schneider@difi.lmu.de

1.) Analysing your audience

- Needs
- Knowledge Level
- Attitude - How do they feel about the topic ?
- Demographic information - this may include the age, gender, culture and language of the audience members

2.) Outline

Chronological

Shows events in order as they occurred

Narrative

Takes the audience on a journey through a flowing presentation

Problem/Solution

States the problem, the why's, your solution, and a summary

Cause/Effect

States the cause and explains the effect(s)

3.) Slides Content

- Keep it simple
- Be visual
- Highlight the main features
- **Take home message**

4.) Voice & Language

- The first goal is to be understood
 - avoid unfamiliar words or explain them
 - simple sentences
 - active rather than passive
- The second goal is to be taken seriously
 - mind your audience
 - avoid empty phrases, filler words (“ehm”, “also”), and softener (“vielleicht”, “ein Bisschen”)

5.) Tough Situations

Problem: Know-it-all, a participant that feels more of an expert like you

Solution:

Don't fight it, involve this participant in your presentation.

They may have some great information to contribute.

6.) Improvements

- Practice your final presentation
- Ask someone to pay attention to a specific aspect and to give you feedback
- Work on one aspect at a time

References:

- [1] Yodhia Antariksa, Explore HR on Slideshare (www.exploreHR.org)
- [2] Jennifer Rotondo and Mike Rotondo. Presentation Skills for Managers, Mc Graw Hill
- [3] David Whetten and Kim Cameron, Developing Management Skills, Harper Collins Publisher.

Third Blog Post

- Video & about 250 word abstract structured as follows:
 - 1.) What is it ? 2.) How does it work ?
 - 3.) Benefits 4.) Next Steps
- categories: WS1617; Concept, Team X
 - deadline: Tuesday 11:59 a.m.

Group Report

- Formatting and content instructions via UniworX
 - Deadline 21st of April (23.59)

Content:

- What is your concept?
 - How does it work?
 - Values & Potential
 - Next steps